



sovena

Feeding Futures

Agenda

1

Who we are
and our
background



2

Our
operating
segments



3

Global
presence



4

Sustainability



5

Our
brands



6

Our
customers'
brands



7

Why
Sovena?



1

Who we are



A leading partner in
the food industry,
with feet firmly on
the ground



A family business with
freshness and **willingness**
to **bring current contexts**
to the future of food

Our purpose

Working to accelerate the
evolution of food globally

Our signature
Feeding Futures

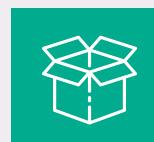


Back





What we do



We develop and offer products and services in the **olive oils** and **vegetable oils** sectors

We are one of the largest companies in the world in the categories in which we operate with **1.8 B€** of revenues

1

Our values

Professionalism

We live our business.

Responsibility

We remain conscientious.

Reinvention

We grow with each opportunity.

Inspiration

We advance together.

Knowledge

We know our business.

1



Employees

+1,250



Portugal
561

Spain
411

USA
174

Brazil
23

Others
83



+2,000

Customers



+70 Countries

Destination
markets



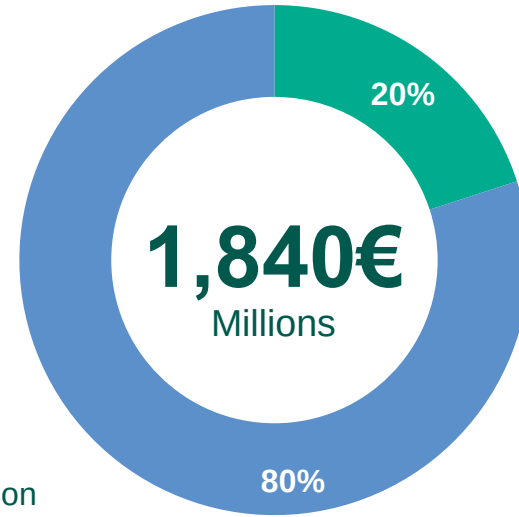
Back

Sovena in big figures

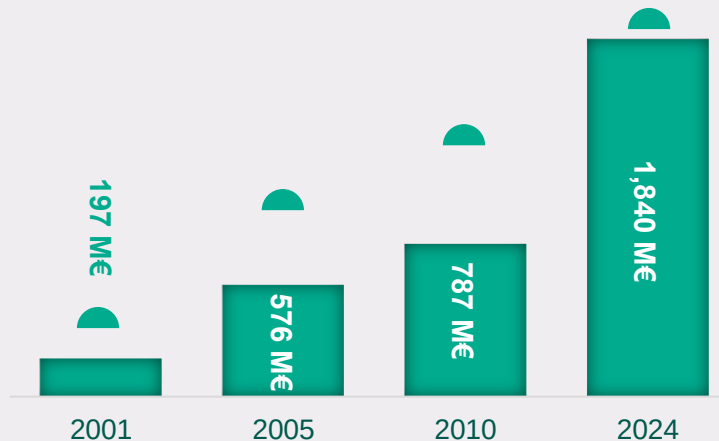


Turnover

■ Portugal
■ Internationalization



Turnover evolution
(Net Sales in Millions | Sovena Group)



Turnover by product type

Type	2024
 Olive Oils	54%
 Vegetable Oils	33%
 Blends	6%
 By-products (flours and others)	4%
 Services (<i>Façons</i> , Port activities)	2%
 Other products (table olives, vinegars etc.)	1%

Our history

Consolidation in Portugal

19th century -
20th century

Our ambition comes from creation



By the hands of **Alfredo da Silva CUF** - **Companhia União Fabril** was born, which became the largest industrial, commercial and financial group in Portugal

20th century

We rolled up our sleeves



In the **80s**, his heirs got to work and acquired **Sociedade Alco**, dedicated to the extraction, refining and packaging of edible oils and later, **Fábrica Torrejana de Azeites**

In the **1990s**, Alco acquired the total shareholding of Sovená. Later, the Mello family expands the business by acquiring control of **Nutrinveste**. In 1999, it bought **Tagol**, an extraction and refining factory for vegetable oils



Back

Our history

Internationalization

21st century

We build new paths for food

2002

Acquisition of Agribética assets in Seville, giving rise to **Sovena Spain**

2005

Acquisition of 80% of East Coast Olive Oil, the largest importer and packer of olive oil in the USA, giving rise to **Sovena USA**

2007

Creation of **Elaia** (2007), as an agricultural project and opening of **Lagar do Marmelo** (2010)

2004

Acquisition of Simão & Companhia's assets, materializing the ambition of entering the **Brazilian market**

2006

Acquisition of 2 factories of **table olives** in Extremadura (Spain)

2012|2014

Acquisition of **Moltuandujar** (extraction, refining and packaging in Spain)

Our history

Internationalization

21st century

We build new paths for food

2014

Creation of **Agropro**
(purchase of seeds and sale of veg oils and flours)

2015

Creation of **Sovena Brazil**

2019

Acquisition of a complex in **California**, to be Sovena's 2nd logistics center and packaging plant in the USA and creation of **Sovena Angola**

2020

Acquisition of 25% of Soho Comercial; **leading olive oil producer in Chile**

2021

Creation of **Nutrifarms**, a new agricultural project, 100% owner of Nutrinveste

2022

Acquisition of **Centazzi**, a reference in the healthy food market, with more than 500 products

2023

Creation of **Sovena Colombia**, avocado oil extraction factory, and start of industrial operations at **Sovena Angola**

Our operating segments



Agriculture

Olive groves,
almonds
sunflower
and canola



Sourcing

Access to the main
global producers of
olive oils, seeds and
vegetable oils



Transformation

Extraction and
Refining



Packaging

Ability to respond to
the most diverse
needs



Sales

Global presence in
retail, wholesale,
foodservice and
industrial channels



Olive Oils

→ Olive oils, of the most diverse qualities,
origins and varieties

→ And other related products like vinegars,
chilies and table olives



Vegetable Oils

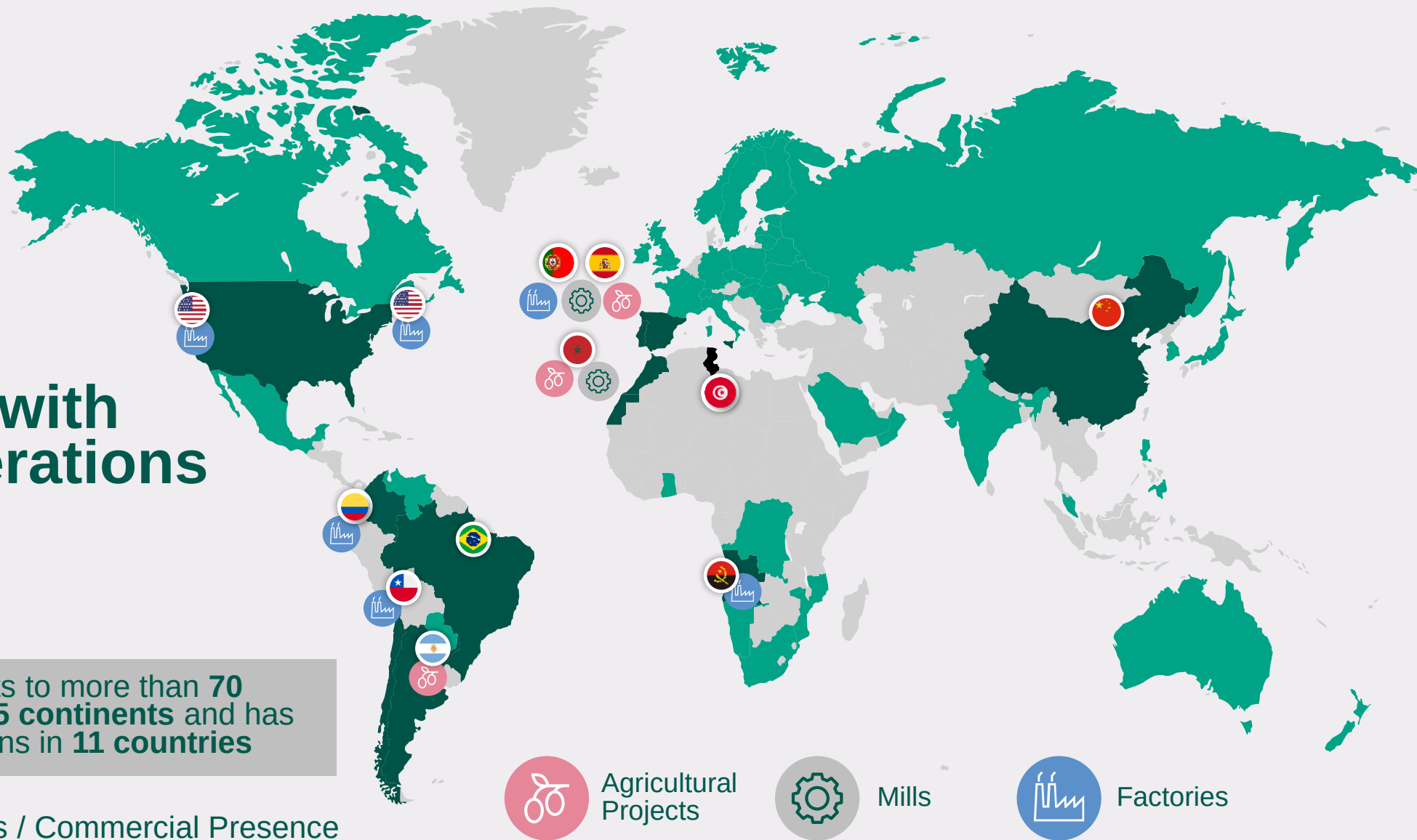
→ Sunflower, soybean, canola, peanuts, grapeseed,
avocado, sesame and coconut

→ And biodiesel

Global presence with direct operations in several countries

→ Sovena exports to more than **70 countries** on **5 continents** and has direct operations in **11 countries**

- Direct Operations / Commercial Presence
- Export markets



Agricultural Projects



Mills

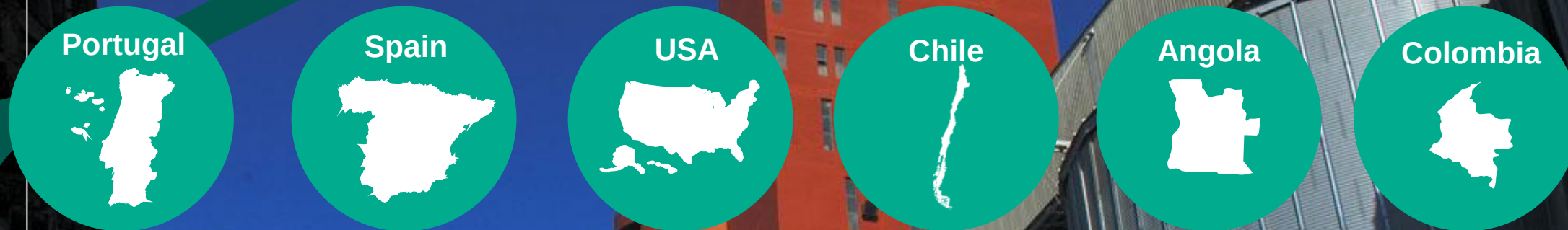


Factories



Back

Global industrial operations



Extraction Capacity

Factory 1²:

- Sunflower : 1,250 tons/day
- Canola : 1,250 tons/day
- Soybean : 900 tons/day

Factory 2²:

- Soybean : 1,950 tons/day

Olmedo¹

- Sunflower*: 600 tons/day

Andújar²

- Sunflower: 800 tons/day
- Canola: 800 tons/day

Avocado oil
4,000/year

Refining Capacity

Palençã²:

- Canola: 270 tons/day
- Soybean: 270 tons/day
- Biodiesel: 300 tons/day

Barreiro²:

- Sunflower: 380 tons/day
- Soybean/Canola: 270 tons/day

Olmedo¹

- Veg Oil: 300 tons/day

Andújar

- Sunflower 380 tons/day
- Soybean: 300 tons/day

Brenes

- Veg Oil: 300 tons/day
- Olive Oil: 200 tons/day

Packaging Capacity

Barreiro | 10 packaging lines
800,000 liters/day

Brenes | 7 packaging lines
1,000,000 liters/day
Andújar | 5 packaging lines
700,000 liters/day
Plasencia
Table olives

Rome-NY & California
10 packaging lines
1,200,000 liters/day

3 packaging lines
100,000 liters/day

1 packaging lines
250,000 liters/day

Note 1: In Olmedo (Spain) includes a Façon for Extraction (600tons / day) and Oil Refining (300tons / day)

Note 2: The above stated capacities aren't additive but alternative and complementary

Note 3: Every plant considering work 330 days per year except Packaging that consider 260 days per year

Agricultural projects under management



Olive grove
Agricultural Projects



Oilseed
Agricultural Projects



Almond
Agricultural Projects

340 ha



7.127 ha



238 ha



411 ha



1.309 ha

12.000 ha



And we are exploring new agricultural projects



Olive Groves

~8.700 ha

Strategic vision:
GROWTH



OilSeeds

~12.000 ha

Strategic Vision:
CONSOLIDATE



Almond & Others

~800 ha

Strategic Vision:
DIVERSIFY



Sustainability

Our strategy | Feeding futures for a planet that prospers and for people that thrive

Our ambition | Ensure the prosperity of our business, by strengthening our foundations, promoting efficient and circular food production, fostering the development of our employees and surrounding communities, and enhancing responsible practices among suppliers, while empowering consumers to make informed choices.



Sustainable agriculture

Obtaining FSA Silver (Farm Sustainability Assessment) for all our farms



Recyclable packaging

Certification Recyclclass (A) - PET bottles Oliveira da Serra



Renewable Energy

100% renewable electricity in the Iberian Peninsula and the USA
Photovoltaic panels in Portugal and Spain



CO2 Footprint

-22% CO2e* (2023 vs 2020)



Family Responsible Company

efr certification in Portugal



EFFICIENT AND CIRCULAR FOOD PRODUCTION

Decarbonize our activities by reducing fossil fuel consumption, improving process efficiency, energy transition, and technological innovation

Promote the preservation and efficient management of natural resources

PROFESSIONAL DEVELOPMENT AND WELL-BEING

Foster an inclusive and balanced approach to all dimensions of employees' life within the organization

Develop and value people through upskilling and reskilling in connection with local communities

RESPONSIBLE VALUE CHAIN

Foster sustainable raw-material access and responsible environmental and social practices across the supply chain

Promote awareness for informed choices and the adoption of healthy and sustainable diets



Back

5

Our main brands



SOLEADA

FONTASOL



CÓRDOBA

Vege®



Olivari

DESDE 1954
Salutem

Tri-Fri



Strategically designed to respond the different needs of products, formats, and origins... our brands are adapted to the most diverse cultures and consumers



Back

Brand Portfolio Highlights



Leader in the Portuguese market
Most awarded Portuguese olive oil brand in the world



Reference brand in Brazil
Sovena's largest brand in volume



Leader in the Portuguese market
Reference brand in Angola



Back

*Source: Nielsen 2024
**Source: Imports 2024



Our customers' brands

We supply olive oils and vegetable oils to customers around the world, supporting them in the development of their own brands

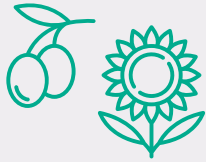


**WE ARE THE
WORLD'S LARGEST
OLIVE OIL SUPPLIER
FOR PRIVATE LABEL
BRANDS**



Back

Flexibility to the fullest



Sourcing

Availability to meet the most **different profiles, origins, and types** of oils



Formats

Production lines capable of producing **more than 70 different types of bottles and sizes**



Location

Factories in strategic locations and logistical capacity to serve any point of the globe



← Back

7

Global Scale and Presence

Global access to olive oils, vegetable oils, and **industrial and logistics capacity to provide competitive service in any location**



Full Portfolio (“One-Stop-Shop”)

Availability to supply all **types** of olive oil, vegetable oils and associated categories (biodiesel, table olives, vinegars, chilies ...)



Vertical Integration

Presence in all stages of the value chain, from the product origin, through industrial transformation to distribution to customers



Why Sovena?



Quality

Capacity to meet the highest standards and requirements of Industry, Customers and final Consumers.

Strict control of the entire value chain in own and external accredited laboratories including an accredited olive oil tasting panel.



Sustainability

Sovena is a structurally sustainable company. We insist on adding value to the chain, with sustained and sustainable decisions and we seek balance framed by our belief on a circular economy



Partnership and Consulting

We establish **solid relationships** with important partners in our sectors, seeking synergies and creating value (Bunge, Acor...). **We advise and support** the decision-making processes of our clients with our experience



Back



Ready to feed
futures?



How to reach us



+351 21 412 93 00



info@sovena.pt



<https://www.sovenagroup.com/en/>



sovena